

Marina Master Commercial Quote

Quote Number: 68/26

Date of Issue: 08/20/2026

Expiration Date: 11/20/2026

Pricing

	Marina Master Basic	Marina Master Pro	Marina Master Elite
Monthly License	\$ 717 (\$ 3/slip)	\$ 956 (\$ 4/slip)	\$ 5,000
Implementation and training	\$ 8,000	\$ 12,500	\$ 55,000

Select package

All prices are exclusive of VAT.

By signing this quote, I hereby agree to the billing terms and conditions for the selected module package.

Marina Operations

Feature	Basic	Pro	Elite
Customers and boats information	✓	✓	✓
Marina Map	✓	✓	✓
Dock Walk	✓	✓	✓
Berth reservation system	✓	✓	✓
Security deposits	✓	✓	✓
Marina – one location	✓	✓	✓
MarinaMaster APP	✓	✓	✓
Documents Storage	✓	✓	✓
Quick Search	✓	✓	✓
Custom Quick Search			✓

Alarms		✓	✓
Sublease management		✓	✓
Rental Pool management			✓
Charter booking			✓
Billing, Accounting & Finance			
Feature	Basic	Pro	Elite
Invoicing & Payments	✓	✓	✓
Quotes		✓	✓
Batch invoicing		✓	✓
Bank Feed			✓
Bookkeeping		✓	✓
Accounting export (CSV)		✓	✓
Accounting export (API)		✓	✓
Deferrals		✓	✓
Cash Register		✓	✓
Fuel Sales		✓	✓
POS (no inventory management)		✓	✓
POS (with inventory management)			✓
Purchase Order Module			✓
Batch Contract extension			✓
Automatic price update			✓
Customer Relationship Management (CRM)			

Feature	Basic	Pro	Elite
CRM	✓	✓	✓
Sending emails	✓	✓	✓
Email templates	✓	✓	✓
Auto Email Reminders		✓	✓
Sending SMS		✓	✓
myMarina APP		✓	✓
Receiving emails		✓	✓
Custom enquiry web page (1)		✓	✓
Event management			✓
Member Vouchers			✓
Loyalty Programme			✓
Additional custom enquiry pages (5)			✓
Reports & Statistics			
Feature	Basic	Pro	Elite
Standard Reports (15)		✓	✓
Advanced Statistics dashboard		✓	✓
Custom reports			✓
Custom data queries (5)			✓
Boatyard & Maintenance			
Feature	Basic	Pro	Elite
Crane Planner			✓

Dry Storage			✓
Work orders (no inventory management)		✓	✓
Work orders (with inventory management)			✓
Online Booking – Crane Planner			✓
Maintenance & Assets Register			✓
Time Sheet Management			✓
Online contractor induction			✓
Integrations & Connectivity			
Feature	Basic	Pro	Elite
Payment gateway integration	✓	✓	✓
Meter readings (Excel import)	✓	✓	✓
Online Meter Reading		✓	✓
FacelD			✓
Access Control			✓
CCTV			✓
Payment Terminal Integration			✓
Payment gateway – new integration			✓
Marina Master Setup & Infrastructure			
Feature	Basic	Pro	Elite
Marina Master installation	✓	✓	✓
Basic system analysis	✓	✓	✓
General setup	✓	✓	✓

System adjustments			✓
Oracle licence (Express, up to 11 GB)		✓	✓
Oracle licence (Enterprise)			✓
IP domain name			✓
AWS cloud hosting			✓
Implementation, Support & Training			
Feature	Basic	Pro	Elite
Data migration (customers, vessels and outstanding balances)	✓	✓	✓
Data migration (financial history, reservations, crane plan)			✓
Remote Support	✓	✓	✓
Training online (40 hours)	✓	✓	✓
Onsite Implementation (5 days)			✓
Training on location (5 days)			✓
Additional development (40 developer hours per month, no rollover)			✓
Extended Modules			
Feature	Basic	Pro	Elite
Marina – multiple locations (10)			✓
Hotel			✓
Accommodation (apartments, lodges)			✓
Office rental			✓
Campsite			✓
Yachtclub			✓

Food & Beverage

✓

Note: Software-only pricing. Hardware must be purchased separately from third-party vendors.

For once-off costs, the following payment terms apply:

- 50% - (1st payment) within 7 days after signing the quote
- 50% - (2nd payment) after installation at location is completed

For monthly license, the following payment terms apply:

- 12-monthly fee on the Go Live date

Bank: Addiko Bank d.d.

IBAN: SI56 3300 0001 2740 553

SWIFT/BIC CODE: HAABSI22

Invoices shall be due and payable **7 days** from the date of receipt of invoice.

Activity	Marina	Marina Master	Duration (working days)
Confirmed quote and first payment	R	P	T
System Analysis	P	R	T + 10
Data Migration	P	R	T + 10
Additional development	P	R	T + 25
Online installation	P	R	T + 25
Testing and approving	R	P	T + 30
Training - online	P	R	T + 30
Production set up	R	P	T + 35*

R±.Responsible?P±.Participant

*T represents the starting date (day of first payment)

Successful implementation requires good cooperation between the client (marina) and provider (Marina Master Ltd.). The client is responsible to nominate marina personnel for collaboration in all stages of Marina Master software implementation, development, and usage.

Both partners are expected to protect confidentiality. Both partners are expected to immediately share any findings and events, which could affect timely and successful completion of the project.

Marina Master Ltd. reserves copyright for the main Marina Master© maritime system.

Maintenance Service:

Maintenance service for continuous support and new versions as defined in SLA - General Conditions of software is covered with a yearly usage fee.

Yearly usage fee includes also additional **9 hours per month** for no extra charge (of service that is otherwise chargeable).

Terms & Conditions

Please confirm your acceptance of the terms and pricing outlined above by checking the boxes and providing an authorized signature below.

By signing this quote, I hereby agree to the terms and conditions stated in this quote. *

By signing this quote, I hereby agree to the SLA terms as stated in this quote. *[\(View SLA\)](#)

Marina Name *

Billing Company Name *

Billing Company Address *

Authorised by (Name and Surname) *

Email *

Date *

Authorised Signature *

Clear

Submit Signed Quote

Arrow down key opens calendar element for choosing the date